THE PMITALENT TRIANGLE™ Your Angle on Success

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In today's increasingly complex and competitive global marketplace, technical skills are simply not enough! Companies are seeking added skills in leadership and business intelligence to support longerrange strategic objectives that contribute to the bottom line.

The ideal skill set — the PMI Talent Triangle — is a combination of technical, leadership, and strategic and business management expertise. To stay relevant and competitive, you must develop these employer-demanded skills.

Strategic and Business Management

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NOT SURE WHERE YOUR COMPETENCIES, COURSES AND POUS FIT IN? Take a look at the examples below.

STRATEGIC & BUSINESS MANAGEMENT

Business oriented skills; applies to all certifications

- > Benefits management and realization
- Business acumen > Business models and structures > Competitive analysis
 - Customer relationship and satisfaction > Industry knowledge and standards > Legal and regulatory compliance
 - Market awareness and conditions > Operational functions (e.g. finance, marketing)
 - Strategic planning, analysis, alignment

LEADERSHIP

Competency in guiding and motivating; applies to all certifications

- Brainstorming > Coaching and mentoring > Conflict management
 - ▶ Emotional intelligence
 - **▶** Influencing
 - Interpersonal skills
 - Listening
 - ▶ Negotiation
 - Problem Solving
 - Team building

Agile practices
 Data gathering and
 modeling > Earned value
 management > Governance
 (project, program, portfolio)

- Lifecycle management (project, program, portfolio, product)
- Performance management (project, program, portfolio) > Requirements management and traceability > Risk management > Schedule management
 Scope management (project, program
- Scope management (project, program, portfolio, product) > Time, budget, and cost estimation

TECHNICAL

Domain expertise, certification-specific

Effective 1 December 2015, the CCR Program will be aligned with the skills outlined in the PMI Talent Triangle. To learn more visit: www.PMI.org/ccr-info

